PLASTO R

New circular business models through research and innovation

Innovations since 1955

- -3rd generation family owned
- -Injection molding of thermoplastics
- -Research-based innovation
- -Localized in Åndalsnes



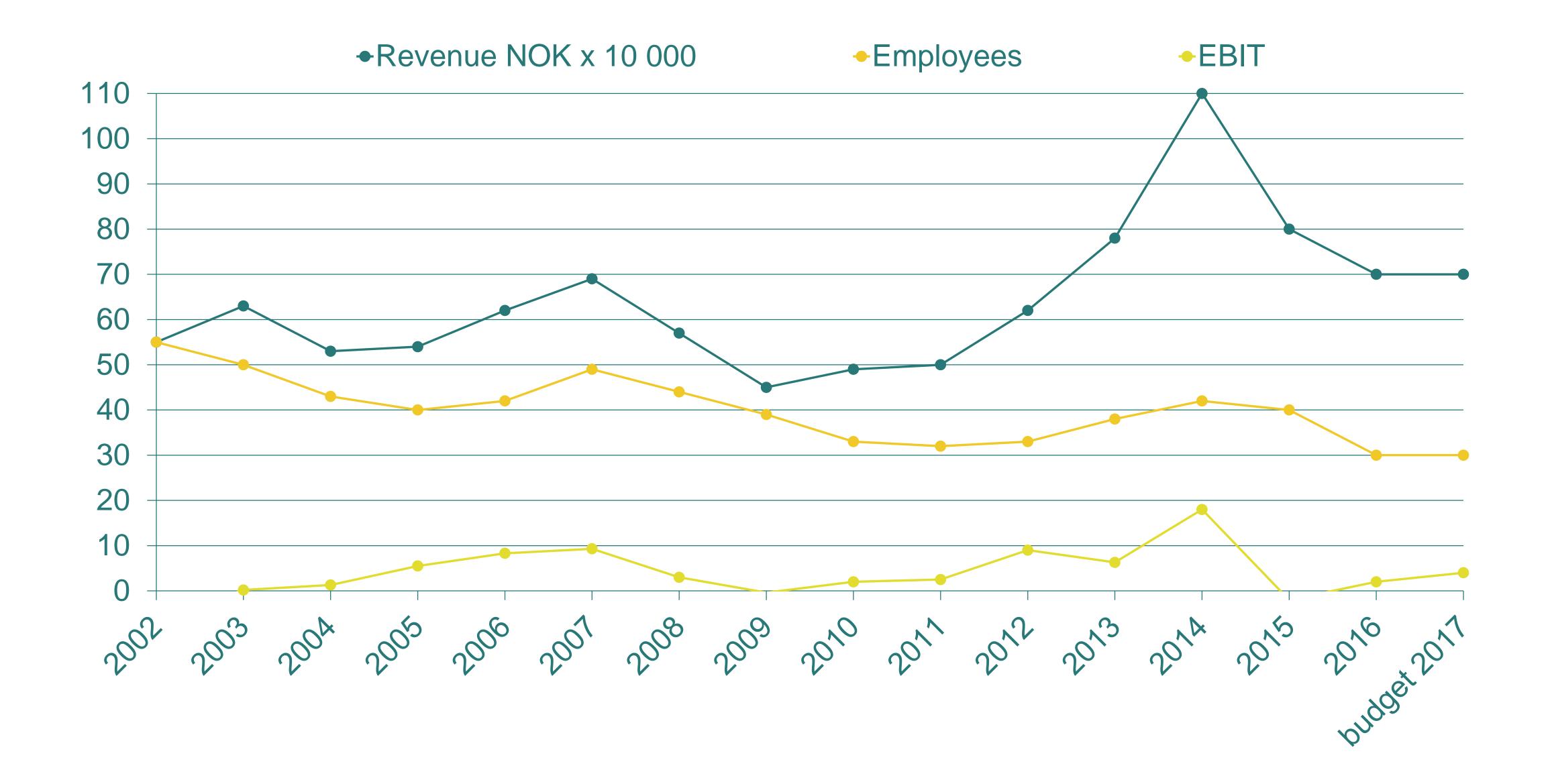


Facilities

- 26 robots
- 20 Injection Molding machines
 - 25 to 1500 ton clamp force
 - Products range from under 1 gram to over 100 kg.
- Fully automated 24/7 production
- R&D, engineering, construction, product development
- In-house mold shop and automation department

NS-EN ISO 9001:2015 & NS-EN ISO 14001:2015

2002 - 2017

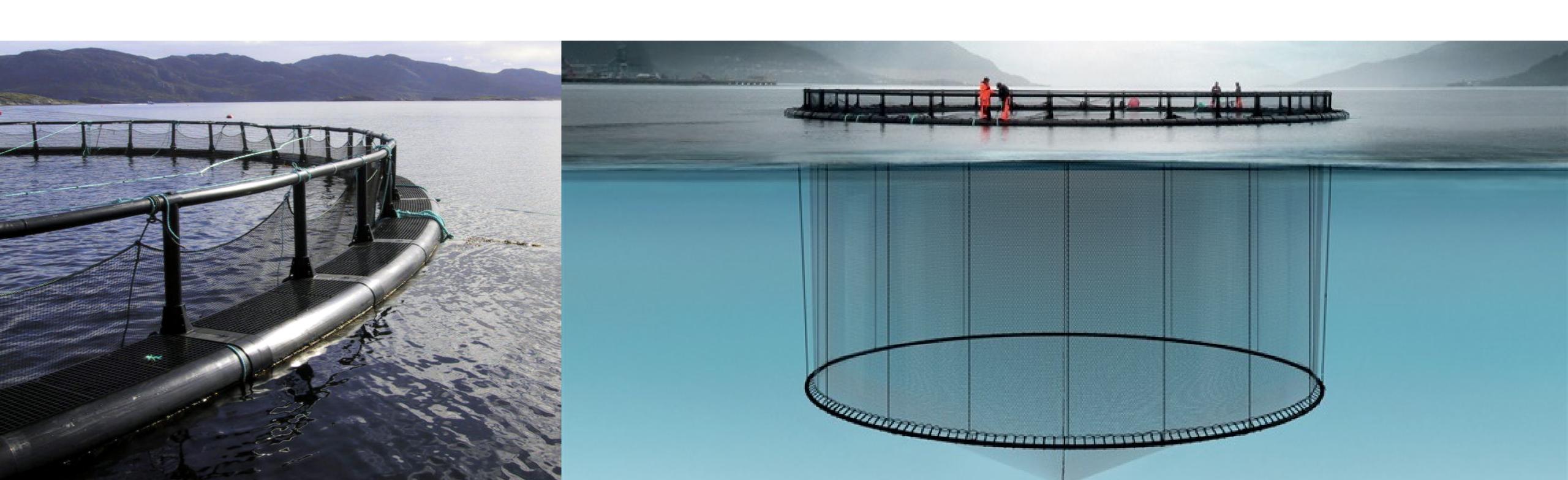




Re-use of material from discarded cages

Brackets and walk-ways from Plasto
Pipes from Helgeland Plast (AKVA group)

- same material quality (HDPE)



Material



Producer



Assembly/sales





Fish-farmer

Landfill

Re-cycling



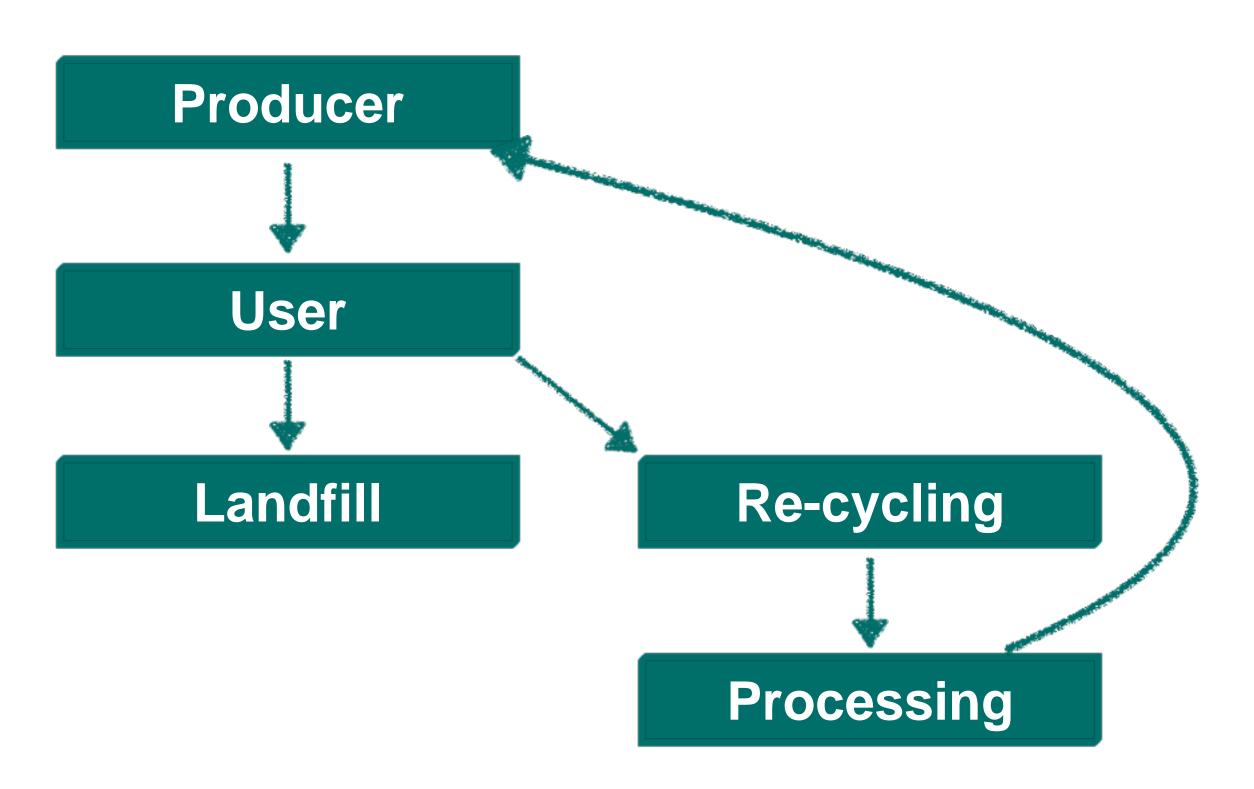
Material



50 - 70 % reduction of virgin-material

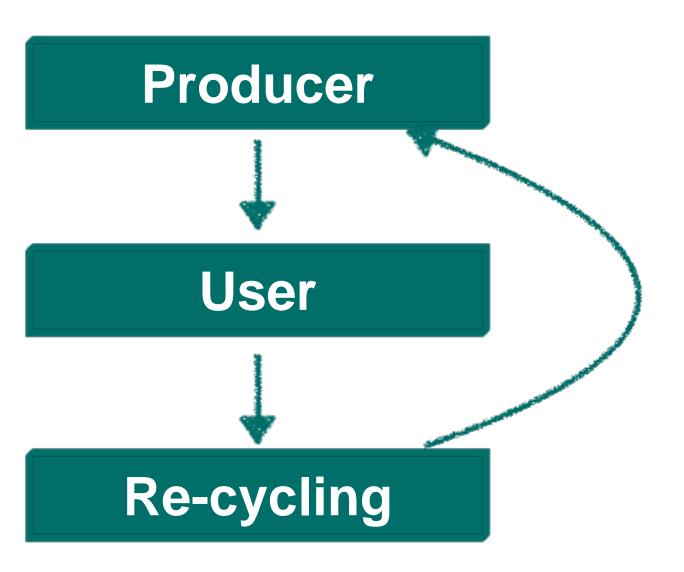
PLASTO_® Producer AKVAGROUP Egersund Group Fishing - Aquaculture - Trade Assembly/sales Fish-farmer **Closed loop** Re-cycling Bringing value to marine waste

Present



- + Documented material performance
- Long transportation
- 2 x melting of material

Vision



- + Lower economical and ecological cost
- + 1 x melting of material
- No documentation of material performance
- New production technology needed for IM

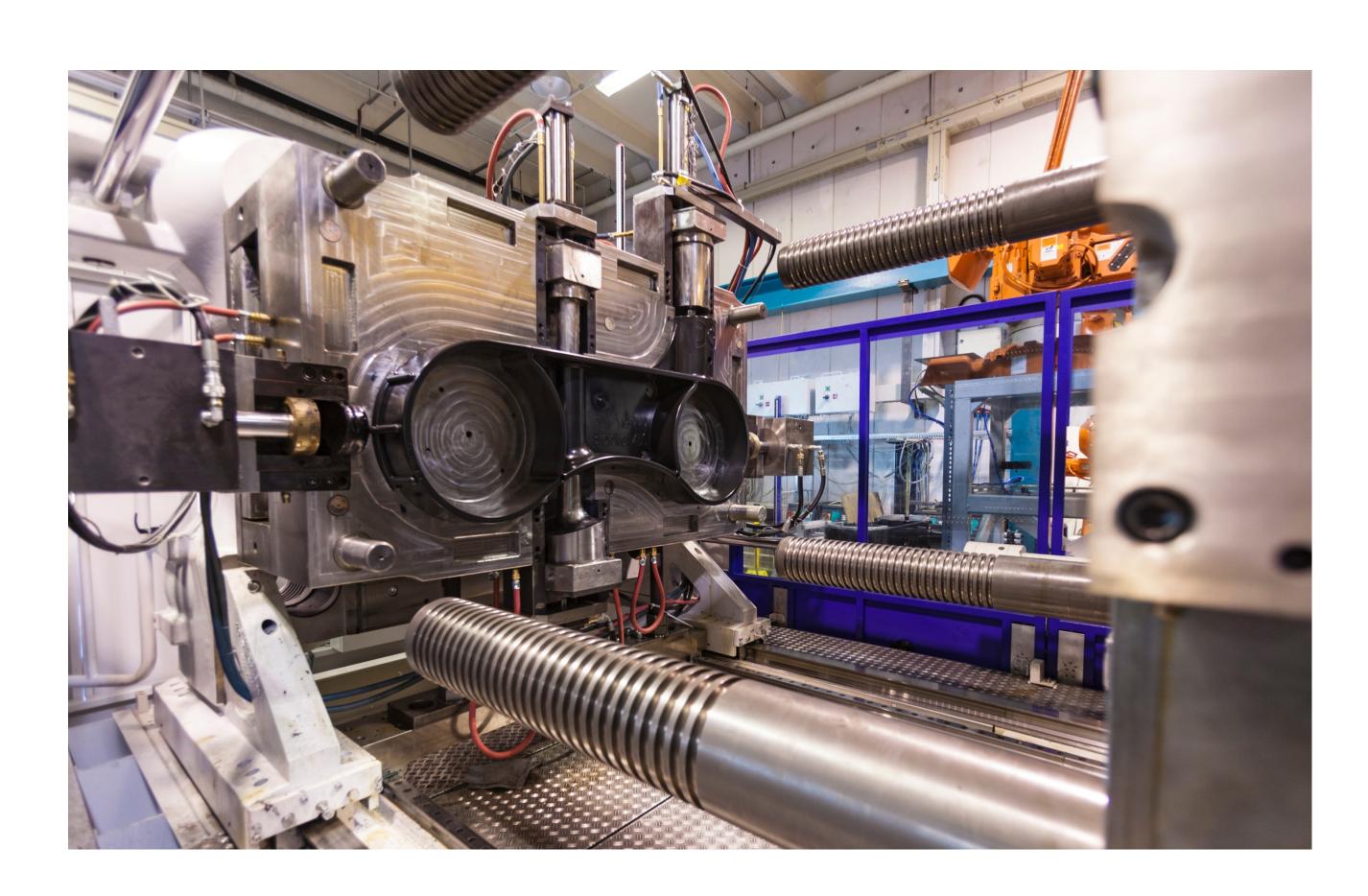
R&D needed to realize our vision

- Material
- Production technology:

Hardware

Software

- Business models / supply chain



Our approach to a solution

Supply chain/business model

- SISVI









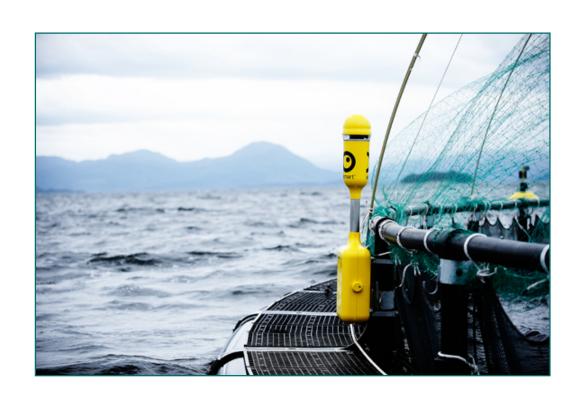


Production technology

- MEGA-mold

Plasto, AKVA Group, Pipelife





-Develop process for documenting material properties in each batch

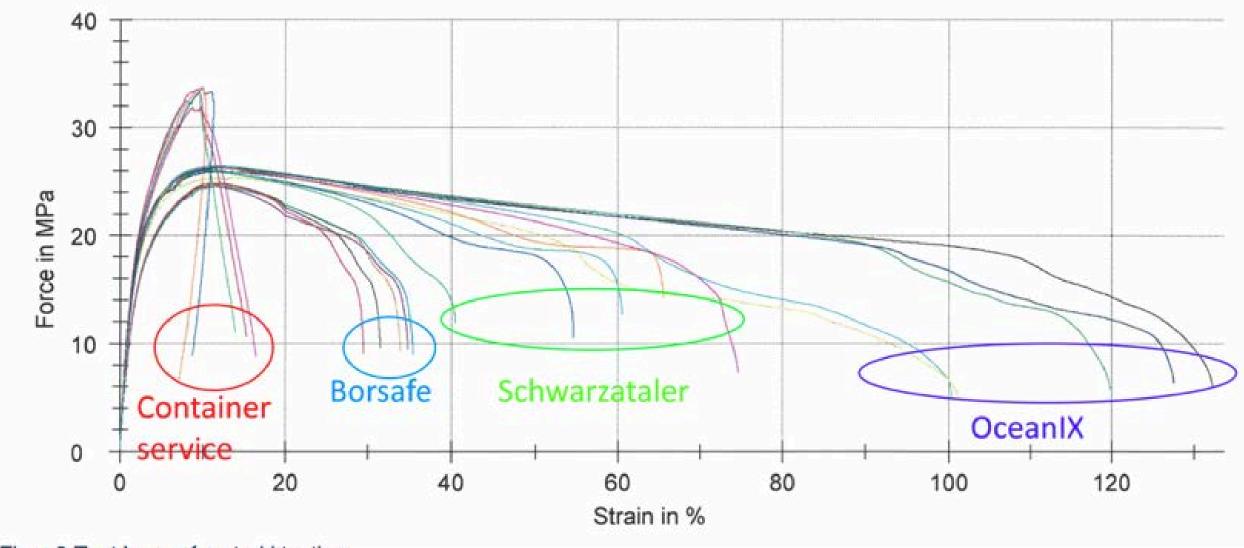
and/or

-Develop self-optimizing production process (PhD in project)

Material

| | Standard | Enhet | Borsafe ME3440 | Containerservice | Plastiix OceanIX | Schwartzataler HDPE 3101 |
|-----|----------------------|-------|-------------------|------------------|---------------------|-----------------------------|
| OIT | ISO 11357 (210°C) | min | 25,1 | 32,3 | 1,2 | 7,0 |

| ID | Temperature [°C] | SM (Deflection at F max) [mm] | W (Absorbed impact energy) [J] | <u>W(</u> %) (absorbed impact energy) [%] | Charpy Impact strength [kJ/mm2] | Min/Max impact strength from test series [kJ/mm2] |
|-----------------|---------------------|-------------------------------------|--|---|---------------------------------------|--|
| Container/5 | 23 | 1,04 | 2,6675 | 5,35 | 84,2 | 79,9/88,7 |
| Ocean/6 | 23 | 1,11 | 2,828 | 5,68 | 89,3 | 84,6/92,2 |
| Borsafe/6 | 23 | 1,198 | 2,722 | 5,44 | 85,9 | 84,3/88,4 |
| Schwarzataler/6 | 23 | 1,338 | 2,914 | 5,84 | 92,0 | 84,6/96,9 |
| | | | | | | |
| Container/6 | -20 | 0,944 | 2,16 | 4,32 | 68,2 | 61,6/72,3 |
| Ocean/6 | -20 | 0,862 | 2,716 | 5,42 | 85,8 | 73,6/95,0 |
| Borsafe/6 | -20 | 0,72 | 2,604 | 5,22 | 82,2 | 72,9/88,7 |
| Schwarzataler/6 | -20 | 1,158 | 2,396 | 4,78 | 75,7 | 69,8/79,3 |
| | | | | | | |



Figur 3 Test kurver fra strekktesting

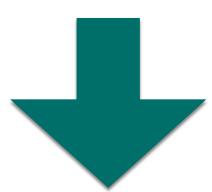
Hardware

Existing technology for extrusion with contaminated material is already on the market:

- Ettlinger Kunststoffmaschinen

Combined with modified IM-equipment

- «Continous molding» technology by Plasto / WittmanBattenfeld
- Further development of needed technology through MEGA-mold



Plasto receives large «chumps» <15 kg

- Perform fine grinding in-house
- Production with contaminated material

Software

Mold test rods, perform tests according to ISO-standards for each batch:

- low entry cost
- time consuming
- manually adjust production parameters according to material properties from batch to batch

or

Self-optimizing process, a given range within the production parameters = approved quality of product

- high entry cost
- efficient and robust process

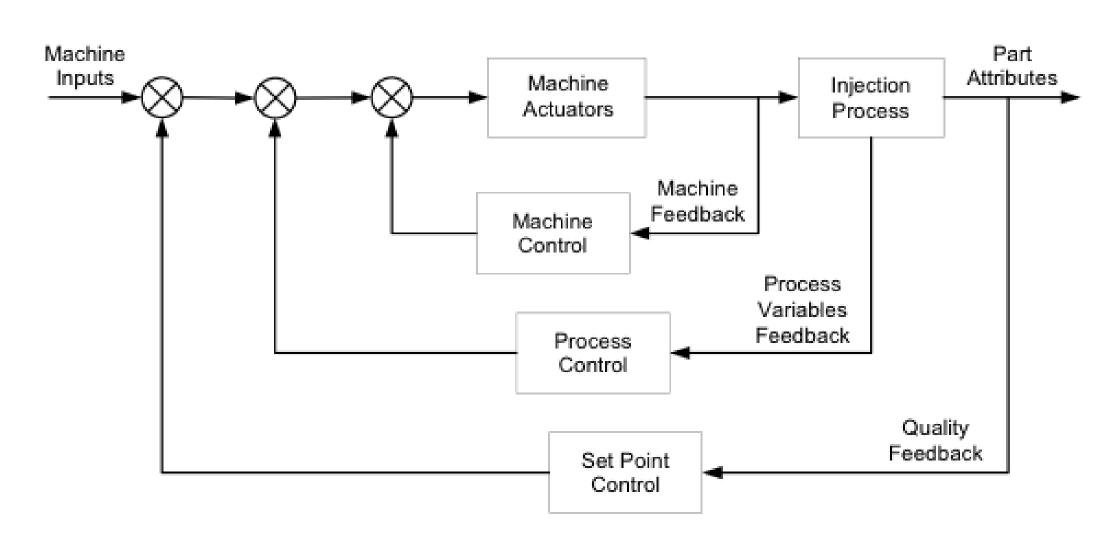


Figure 1. Three injection moulding control loops (4)



Business model / supply chain

Possibilities:

- 1) Containerservice Ottersøy or other supplier is being integrated in existing supply chain
- 2) Plasto, on its own or through partnership, becomes a part of the market for disposal of cages
- 3) Product owner transforms their business model to product as a service

Next steps:

- 1) Products with "lower" demand for performance, i.e pallets, walk-ways
- 2) Sandwich (w/virgin material) or specific re-inforcement products with higher performance
- 3) Documented performance and qualified process 500 / 1000 tonnes per year (Plasto)
 - < 70% reduction of virgin material

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