# NOTES TO THE ANNUAL ACCOUNTS FOR 2018 The SINTEF Foundation

All figures in TNOK

#### Note 1 Accounting principles

The Annual Accounts have been prepared in compliance with the Norwegian Accounting Act (regnskapsloven) of 17 July 1998 and in accordance with Norwegian accounting standards and guidelines for good accounting practice.

#### **Consolidation principles**

The consolidated accounts indicate the overall financial result and status of the parent organisation

defined as the SINTEF Foundation and its ownership interests in other companies presented as a single financial entity. The consolidated accounts Include the profit and loss accounts of all the companies in which the SINTEF Foundation owns more than 50% of the share capital and/or in which it has a determining influence.

The SINTEF Group is hereinafter referred to as SINTEF. We refer you to Note 6 for details regarding subsidiary companies.

SINTEF AS SINTEF Energy Research AS SINTEF Ocean AS and subsidiaries SINTEF Manufacturing AS and subsidiaries SINTEF Holding AS and subsidiaries

All significant transactions and inter-company accounts that are included in the consolidated accounts, together with unrealised intra-Group earnings, have been eliminated. The minority interests' share of the profit and loss account is incorporated into the Group's accounts, and the minority interests' share of equity is incorporated into the Group's equity.

Shares in subsidiaries have been eliminated from the consolidated accounts in accordance with the acquisition method. This means that the acquired company's assets and liabilities are recognised at their true value on the date of acquisition, and that any value in excess of this is classified as goodwill. In the case of partly-owned subsidiaries, only part of the goodwill is included in the balance sheet.

#### Main rule for the assessment and classification of assets and liabilities

Assets considered to be fixed or in use are classified as non-current assets. Other assets are classified as non-current assets. Receivables with payment due dates within one year are classified as current assets. Identical criteria are applied to the classification of short- and long-term liabilities.

Current assets are assessed at their acquisition cost or fair value, whichever is less.

Non-current assets are valued at acquisition cost, but are written down to their recoverable value if this is lower than their book value, and the reduction is not anticipated to be short-lived. Non-current assets with a limited economic lifetime are written-down according to a depreciation plan.

Other long-term and short-term liabilities are recognised at their nominal value.

#### Assets and liabilities in foreign currencies

Money items in foreign currencies entered in the balance sheet are converted using the exchange rate prevailing on the balance sheet date. Incoming and outgoing foreign exchange rate risks are mitigated by the use of futures contracts linked directly to the projects in question. Unsecured foreign currency revenues are used to cover current expenditure incurred in foreign currencies.

#### Intangible assets

Expenditures linked to intangible assets developed in-house, including those related to in-house research and development, are entered in their entirety as costs.

Intangible assets purchased singly are capitalised at their procurement cost. Intangible assets resulting from an enterprise acquisition are capitalised at their procurement cost when the criteria for such entries are met.

Intangible assets with a limited economic lifetime are written-down according to a depreciation plan. Intangible assets are written down to their recoverable value if the anticipated financial gains fail to compensate for the capitalised value and any outstanding production expenditures.

#### **Fixed assets**

Newly-acquired operating assets costing more than NOK 15,000, and with an anticipated economic lifetime of three years or more, are capitalised and written down. The assets are written down linearly according to their anticipated economic lifetime.

#### Shares in subsidiary companies, jointly controlled enterprises and affiliated companies

Investments is subsidiaries are assessed according to the equity method. Investments are adjusted according to the annual profit/loss share in the company in question. Dividends and other Group contributions from subsidiaries are recognised as receivables, with a contra entry under investments.

Investment in companies with significant influence (affiliated companies) are processed according to the equity method in both the company and Group accounts. Under normal circumstances, significant influence is said to exist when the company owns from 20 to 50 per cent of voting capital.

#### Other shares and units classified as non-current assets

Shares and units in which the company does not have significant influence are assessed according to the cost method. The investments are written-down to their fair value using a reduction in value that is not expected to be short-lived. Dividends from the companies are recognised as "Other financial revenues".

#### Shares and other financial instruments classified as current assets

Shares and other financial instruments that form part of the business portfolio are assessed at their true value on the balance sheet date.

Other current assets are assessed at their mean acquisition cost or true value on the balance sheet date, whichever is the lower. Shares in portfolio companies are classified as non-current assets. This applies to all investments in the portfolio regardless of ownership interest. This is because the ultimate objective of these investments is to dispose of the shareholding following active participation in the further development and commercialisation of the company.

#### Hedging

Realised and unrealised gains and losses from hedging instruments are not recognised in the profit and loss account before the hedged item in question has a bearing on said account.

#### Receivables

Client and other receivables are entered at their nominal value with deductions for anticipated losses. Provision for loss is made based on a case-by-case assessment of the accounts in question.

#### Work in progress

This item includes work carried out that is yet to be invoiced. Accrued hours are assessed at invoiceable rates and in accordance with the degree of completion of the project in question, with a deduction for anticipated losses.

#### Stocks

Inventories are valued either at acquisition cost according to the FIFO method or the net sales value, whichever is the lower.

#### Bank deposits, cash, etc.

Bank deposits, cash, etc. include cash, bank deposits and other means of payment for which the payment due date falls less that three months following procurement.

#### Pensions

The SINTEF Foundation and all its consolidated companies are legally required to operate an occupational pension scheme pursuant to the Norwegian Mandatory Occupational Pension Plan Act (lov om obligatorisk tjenestepensjon), and has established a pension arrangement that meets the requirements set out in the Act.

From 1 January 2016, the SINTEF Foundation changed its pension system from a defined benefit scheme to a premium-based hybrid scheme. Under the new pension agreement, only funds and obligations linked to employees who were on sick leave or disability benefit remain, together with the remaining retirees.

Under the new hybrid agreement, annual pension expenditures are equivalent to the contributions paid in.

SINTEF Energy Research, SINTEF Ocean AS and SINTEF AS have changed their arrangements from defined benefit pension schemes to premium-based hybrid schemes identical to the SINTEF Foundation model.

The following companies operate with collective premium-based pension agreements; SINTEF Manufacturing AS, SINTEF TTO AS and SINTEF Molab AS. Annual pension expenditures are equivalent to the contributions paid in.

AFP-related obligations set out in the LO/NHO arrangement constitute a multi-organisational, defined benefit scheme, which, since they are not quantifiable, are entered in the accounts in the form of a contribution-based arrangement.

#### Revenues

Revenues from projects are entered on an ongoing basis. This means that revenues are entered as a percentage reflecting the work completed, such that it is the completed share of the project's total anticipated earnings that is recognised as income. The percentage entered is determined on the basis of work actually completed.

In the case of projects that are anticipated to result in a loss, the entire anticipated loss is entered as costs.

Public sector funding in the form of research council grants, etc. is entered as revenue in accordance with the basic principles governing the accounting of revenues and expenditures. In other words, such funding is entered as revenue at the same time as the income it is intended to generate, or the expenditure it is intended to reduce. Contingent funding is not recognised as income until it is considered probable that the relevant conditions have been, or will be, met.

Investments and funding items are entered as net. Investment grants are deducted from the historical cost of the investment item. Licence revenues are pro rata over the term of the licence.

#### Tax expenditures

The SINTEF Foundation is a universally beneficial research foundation. It's objective is to contribute towards the development of society by carrying out research in the natural sciences, technology (including the fields of building and construction), health and the social sciences in collaboration with NTNU. This objective will be achieved by means of the acquisition of high-quality expertise and in close co-operation with NTNU, our industrial project partners, public sector agencies and other research and educational institutions.

Tax expenditures are collocated with the pre-tax accounting profit/loss. Taxes linked to equity transactions are entered against equity. Tax expenditures comprise current taxes (taxes related to the year's directly taxable revenues) and changes in net deferred tax assets. Deferred tax benefits considered probable in the light of anticipated future revenues are capitalised. Deferred tax and deferred tax benefits are entered as net in the balance sheet.

No provision is made for tax on profit shares recognised as revenue from Norwegian subsidiaries or Norwegian affiliated companies due to the exemption method.

The SINTEF Foundation is a non-profit organisation. It may participate in non-profit research enterprises and in enterprises that are based primarily on research results produced by the SINTEF Group. The Foundation pays a wealth tax on the share of its capital that is not linked to its research activities.

#### **Cash Flow Statement**

The cash flow statement is prepared based on the indirect method.

#### Costs

As a general rule, costs are recognised in the accounts for the same period as appurtenant revenues. In situations where there is a clear connection between expenditure and revenues, entries are distributed on the basis of discretionary criteria. Other exemptions from the matching principle are indicated where relevant.

#### Note 2 Sales revenues

#### The SINTEF Foundation

| The SINTEF Foundation |         |   | SINTE     | =         |
|-----------------------|---------|---|-----------|-----------|
| 2017 2018             |         | Institute   | 2018      | 2017      |
| 330 414               |         | SINTEF Building and Infrastructure                          |           |           |
| 409 694               |         | SINTEF Digital  |           |           |
| 721 367               |         | SINTEF Industry (previously SINTEF Materials and Chemistry) |           |           |
| 264 906               |         | SINTEF Technology and Society                               |           |           |
| 188 606               | 281 057 | SINTEF inter-company services                               |           |           |
| 1 914 988             | 281 057 | Total SINTEF Foundation                                     | 281 057   | 1 914 988 |
|                       |         |   |           |           |
|                       |         | SINTEF AS, dep. Building and Infrastructure                 | 366 329   |           |
|                       |         | SINTEF AS, dep. Digital                                     | 518 977   |           |
|                       |         | SINTEF AS, dep. Industry                                    | 895 893   |           |
|                       |         | SINTEF AS, dep. Technology and Society                      | 127 608   |           |
|                       |         | SINTEF AS, dep. Inter-Company Services                      | 100 344   |           |
|                       |         | SINTEF Ocean AS   | 629 206   | 601 554   |
|                       |         | SINTEF Ålesund AS   | 5 974     |           |
|                       |         | SINTEF Energy Research AS                                   | 493 629   | 466 715   |
|                       |         | SINTEF Petroleum AS (now merged as part of SINTEF AS)       |           | 186 862   |
|                       |         | SINTEF Manufacturing AS                                     | 146 274   | 131 826   |
|                       |         | SINTEF Raufoss Manufacturing Kongsvinger AS                 | 599       |           |
|                       |         | SINTEF Flowtech AS  | 454       |           |
|                       |         | SINTEF Holding (Group)                                      | 157 326   | 135 009   |
|                       |         | Eliminated inter-company transactions                       | -465 510  | -198 386  |
|                       |         | Total SINTEF  | 3 258 160 | 3 238 568 |
| The SINTEF Foundation |         |   | SINTE     | -         |
| 2017 2018             |         | Geographical market:  | 2018      | 2017      |
| 1 624 834             | 281 057 |   | 2 850 999 | 2 781 834 |
| 241 580               | 0       | EU/ Europe  | 320 313   | 327 680   |
| 48 574                | 0       |   | 86 849    | 129 054   |
| 1 914 988             | 281 057 | Total   | 3 258 160 | 3 238 568 |

#### Note 3 Salary expenditures, employees, allowances, salaries to employees, etc.

| The SINTEF | Foundation |   | SINTE     | F         |
|------------|------------|---|-----------|-----------|
| 2017       | 2018       |   | 2018      | 2017      |
| 825 121    | 54 345     | Salary expenditures   | 1 443 949 | 1 444 578 |
| 107 121    | 10 734     | Employer national insurance contributions                       | 221 444   | 202 011   |
| 109 088    | 19 568     | Pension expenditures (see note 12)                              | 183 030   | 178 330   |
| 25 868     | 3 113      | Other benefits  | 62 554    | 41 007    |
| 1 067 198  | 87 760     | Total   | 1 910 977 | 1 865 928 |
| 1 005      | 78         | Total full-time equivalents employed during the accounting year | 1 886     | 1 785     |

#### Loans and securities

|                       | The SINTEF Foundation |           |          | SINTE        | F          |
|-----------------------|-----------------------|-----------|----------|--------------|------------|
| 2017                  | 2018                  | Loans to  |          | 2018         | 2017       |
| 251                   | 2000                  | Employees |          | 2000         | 254        |
|                       |                       |           |          | Pension      | Other      |
| Benefits to high-leve | l personnel           | :         | Salaries | expenditures | allowances |
| Group President       |                       |           | 3 876    | 115          | 188        |
| The Board             |                       |           | -        | -            | 1 316      |

The CEO is included in SINTEF's current collective pension arrangement for that part of her salary up to 12G. The CEO is also included in the current pension accrual compensation arrangement for that part of her salary exceeding 12G. This provides her with an opportunity to achieve approx. 66% of her salary exceeding 12G on reaching 67, based on her own contribution savings. The CEO has a 6-month mutual period of notice combined with an arrangement involving a 12-month termination payment should the Board require her employment contract be terminated. Other income for the period will not be deducted.

The Board has put in place guidelines for a bonus system for the CEO and members of Group Management as part of which any payments are performance-based and cannot exceed two months' salary.

# Auditor

Auditor's fees:

| The SINTEF I | oundation |                                       | SINTEF |       |
|--------------|-----------|---------------------------------------|--------|-------|
| 2017         | 2018      |                                       | 2018   | 2017  |
| 390          | 85        | Mandatory audit                       | 990    | 1 251 |
| 371          | 12        | Other attestation services            | 1 268  | 683   |
| -            | -         | Tax consultancy                       | 32     | 22    |
| 92           | -         | Legal consultancy                     | -      | 117   |
| -            | -         | Other services exclusive of the audit | 556    | 325   |
| 853          | 97        | Total                                 | 2 846  | 2 398 |

| The SINTEF Foundation  | Concessions,<br>patents, etc. | Total    |
|--|-------------------------------|----------|
| Procurement cost 01.01   | 145 081                       | 145 081  |
| Losses on enterprise merger  | -145 081                      | -145 081 |
| Procurement cost 31.12   | -                             | -        |
| Acc. depr., write-downs and rev.<br>write-downs 31.12.<br>Book value as of 31.12 |                               | -        |
| Annual depreciations   |                               | -        |
| Economic lifetime<br>Depreciation plan   | 10 years<br>linear            |          |

| SINTEF                                 | Concessions,<br>patents, etc. | Total   |
|--|-------------------------------|---------|
| Procurement cost 01.01                 | 145 081                       | 145 081 |
| Acquisitions                           | 8 226                         | 8 226   |
| Disposals                              | 0                             | 0       |
| Procurement cost 31.12                 | 153 307                       | 153 307 |
| Acc. depr., write-downs and rev.       |                               |         |
| write-downs 31.12.                     | 75 485                        | 75 485  |
| Book value as of 31.12                 | 77 822                        | 77 822  |
| Annual depreciations                   | 17 335                        | 17 335  |
| Annual write-downs                     | -                             | -       |
| Annual rev. write-downs                | -                             | -       |
| Economic lifetime<br>Depreciation plan | 10 years<br>linear            |         |

# Note 5 Fixed assets

# The SINTEF Foundation

|                                   | Build. and    | tangible   | operating assets |                   |           |
|-----------------------------------|---------------|------------|------------------|-------------------|-----------|
|                                   | other fixed   | Scientific | inventories      | Building(s) under |           |
|                                   | property      | equipment  | tools, etc.      | construction      | Total     |
| Procurement cost 01.01            | 746 588       | 225 684    | 64 465           | 29 713            | 1 066 450 |
| Gains/losses on enterprise merger |               |            |                  |                   |           |
|                                   | -             | -225 684   | -64 465          | -15 590           | -305 739  |
| Gains on purchased assets         | 15 932        | -          | -                | -4 406            | 11 525    |
| Disposals                         | -             | -          | -                | -                 | -         |
| Procurement cost 31.12            | 762 519       | 0          | (0)              | 9 717             | 772 237   |
| Acc. depr., write-downs and rev.  |               |            |                  |                   |           |
| write-downs 31.12.                | 395 314       | -          | -                | -                 | 395 314   |
| Book value as of 31.12            | 367 206       | 0          | (0)              | 9 717             | 376 923   |
|                                   |               |            |                  |                   |           |
| Annual depreciations              | 31 852        | -          | -                | -                 | 31 852    |
| Annual write-downs                | -             | -          | -                | -                 | -         |
| Annual rev. write-downs           | -             | -          | -                | -                 | -         |
|                                   | 10 50         | 2          | 2                |                   |           |
| Economic lifetime                 | 10 - 50 years | 3 years    | 3 years          |                   |           |
| Depreciation plan                 | linear        | linear     | linear           |                   |           |
| Annual lease of non-capitalised   |               |            |                  |                   |           |
| assets                            | 45 115        |            |                  |                   | 45 115    |
|                                   | 10 110        |            |                  |                   |           |
| Non-capitalised duration          |               |            |                  |                   |           |
| of lease contract                 | 10 years      | -          |                  |                   |           |
|                                   |               |            |                  |                   |           |

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|                                  | Build. and  | Tangible   | operating assets |                   |           |
|----------------------------------|-------------|------------|------------------|-------------------|-----------|
|                                  | other fixed | Scientific | inventories      | Building(s) under |           |
|                                  | property    | equipment  | tools, etc.      | construction      | Total     |
| Procurement cost 01.01           | 1 018 436   | 532 876    | 116 558          | 32 959            | 1 700 829 |
| Gains on purchased assets        | 20 225      | 48 706     | 7 821            | -3 487            | 73 264    |
| Disposals                        | 0           | 0          | 0                | 0                 | 0         |
| Procurement cost 31.12           | 1 038 661   | 581 582    | 124 379          | 29 471            | 1 774 093 |
| Acc. depr., write-downs and rev. |             |            |                  |                   |           |
| write-downs 31.12.               | 495 150     | 389 210    | 103 536          | -                 | 987 896   |
| Book value as of 31.12           | 543 511     | 192 371    | 20 843           | 29 471            | 786 197   |
| Annual depreciations             | 45 452      | 47 963     | 10 180           | -                 | 103 596   |
| Annual write-downs               | -           | 4 460      | -                | -                 | 4 460     |

| Annual rev. write-downs                                 | -                       | -                 | -                 | - | -       |
|---|-------------------------|-------------------|-------------------|---|---------|
| Economic lifetime<br>Depreciation plan                  | 10 - 50 years<br>linear | 3 years<br>linear | 3 years<br>linear |   |         |
| Capitalised lease agreements incl. in procurement costs | -                       | -                 | 4 092             | - | 4 092   |
| Annual lease of non-capitalised assets                  | -<br>209 115            | -                 | 32 004            | - | 241 119 |
| Non-capitalised duration<br>of lease contract           | 10 years                |                   | 3-5 years         |   |         |

Operational leasing of office equipment and vehicles are recognised as expenditures on an ongoing basis and in their entirety. Leasing agreements have terms of between 3 and 5 years. The company refrains from purchase on termination of leasing periods..

On assessing the depreciation of scientific equipment, this is written down to an assumed utility value of NOK 0.

# Note 6 Subsidiaries, jointly-controlled enterprises and affiliated companies

| The SINTEF Foundation's subsidiaries                      | Date of acquisition                    | Consolidated<br>(yes/no) | Head office                         | Voting and own.<br>share 31.12.2017 | Voting and own.<br>share 31.12.2018 |
|---|--|--------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| SINTEF Holding AS   | 01.01.1988                             | ves                      | Trondheim                           | 100.00 %                            | 100,00 %                            |
| SINTEF Energy Research AS<br>SINTEF Ocean AS<br>SINTEF AS | 16.12.1985<br>19.12.1984<br>17.07.2017 | yes<br>yes<br>yes        | Trondheim<br>Trondheim<br>Trondheim | 61,01 %<br>71,61 %<br>100.00 %      | 61,01 %<br>71,60 %<br>100.00 %      |
| SINTEF Manufacturing AS                                   | 11.05.2017                             | yes                      | Raufoss                             | 50,07 %                             | 50,07 %                             |

The accounts of subsidiary companies are prepared according to the equity method.

|   | SINTEF<br>Petroleum<br>Research | SINTEF AS | SINTEF Ocean<br>AS | SINTEF Energy<br>Research AS |
|---|---------------------------------|-----------|--------------------|------------------------------|
| Original acquisition cost                             | 9 000                           | 187 106   | 241 896            | 4 600                        |
| Capitalised equity on date of acquisition             | 9 000                           | 187 106   | 261 595            | 4 600                        |
| Directly attributable added/subtracted value          |                                 |           |                    |                              |
| Non-recognised value of previously-owned assets       |                                 |           | -21 118            | (1)                          |
| Goodwill  |                                 |           | 1 419              |                              |
| Opening balance 01.01.                                | 274 167                         | 30        | 273 989            | 224 337                      |
| Share of annual profit/loss                           | -178                            | 76 623    | 14 166             | 15 127                       |
| Previous years' errors entered against "other equity" | 0                               | -1 566    | -16 129            | -660                         |
| Merger  | -273 989                        | 273 989   | 0                  | 0                            |
| Changes in capital                                    | 0                               | 178 076   | 0                  | 0                            |
| Sale of enterprise recognised against investment 2)   | 0                               | -213 900  | 0                  | 0                            |
| Closing balance 31.12.                                | -                               | 313 252   | 272 026            | 238 804                      |

1) The amount NOK 21.1 million represents added value linked to the merger. In January 2017 SINTEF Ocean AS, in its role as controlling company, merged with SINTEF Fisheries and Aquaculture AS. The merger was carried out according to the rules set out in Chapter 13 of the Norwegian Limited Liability Companies Act (*aksjeloven*) and recognised in accordance with the acquisition method in compliance with NRS 9. This method entailed that identifiable assets and obligations in the controlling company are capitalised at market value in the merged company. In connection with the recognition of assets according to the equity method, we are not able to incorporate the added value of assets that are already assigned ownership. Goodwill amounting to NOK 1.4 million has emerged in the form of non-cash contributions.

2) We refer to the explanation in Note

|   | SINTEF<br>Manufacturing AS | SINTEF Holding<br>AS | TOTAL    |
|---|----------------------------|----------------------|----------|
| Original acquisition cost                             | 7 931                      | 6 670                | 457 203  |
| Capitalised equity on date of acquisition             | 7 931                      | 6 670                | 476 902  |
| Directly attributable added value                     |                            |                      |          |
| Non-recognised value of previously-owned assets       |                            |                      | -21 118  |
| Goodwill  |                            |                      | 1 419    |
| Opening balance 01.01.                                | 8 631                      | 69 671               | 850 825  |
| Share of annual profit/loss                           | 1 904                      | 1 860                | 109 502  |
| Previous years' errors entered against "other equity" | 0                          | -381                 | -18 737  |
| Merger  |                            |                      | 0        |
| Changes in capital                                    |                            | 47 600               | 225 676  |
| Sale of enterprise recognised against investment      |                            |                      | -213 900 |
| Closing balance 31.12.                                | 10 535                     | 118 750              | 953 366  |

# The table shows other subsidiaries incorporated within the Group. For an explanation of the consolidation principle, we refer to the information presented in Note 1.

| AS<br>AS<br>AS<br>LedaFlow            | AC<br>AC<br>AC | SINTEF Holding AS<br>SINTEF Venture AS<br>SINTEF Venture AS | 31.12.2000<br>26.11.2013<br>19.05.2018<br>19.12.2014 | Trondheim<br>Trondheim<br>Trondheim | 30 %<br>48 %<br>0 % | 30 %<br>48 %<br>22 % |
|---------------------------------------|----------------|---|--|-------------------------------------|---------------------|----------------------|
| Technologies DA<br>Offshore Simulator | AC             | SINTEF Flowtech AS  | 28.06.2004   | Trondheim                           | 25 %                | 25 %                 |
| Centre AS                             | AC             | SINTEF Ocean AS   |  | Ålesund                             | 25 %                | 25 %                 |

The companies' accounts are prepared according to the equity method in the company and Group accounts (see the table below).

|  |                          | SINTEF                  | Offshore<br>Simulator  | LedaFlow<br>Technologies |
|--|--------------------------|-------------------------|------------------------|--------------------------|
|  |                          | Flowtech                | Centre AS              | SA                       |
| Original acquisition cost              |                          | 13 317                  | 910                    | 13 300                   |
| Capitalised equity on date of purchase |                          | 13 317                  | 910                    | 13 300                   |
| Opening balance 01.01.                 |                          | 2 314                   | 3 932                  | 0                        |
| Correction of previous years' errors   |                          |                         |                        | 0                        |
| Share of annual profit/loss            |                          | 2 270                   | 401                    | -1 370                   |
| Other changes                          |                          | -4 584                  |                        | 2 880                    |
| Write-down added value                 |                          |                         |                        |                          |
| Paid-in equity                         |                          |                         |                        |                          |
| Closing balance 31.12.                 |                          | 0                       | 4 333                  | 1 510                    |
|  | Rise Fire<br>Research AS | SINTEF<br>Venture IV AS | SINTEF<br>Venture V AS | Total<br>Group           |
| Original acquisition cost              | 1 300                    | 58 300                  | 7 337                  | 27 527                   |
| Capitalised equity on date of purchase | 1 300                    | 58 300                  | 7 337                  | 27 527                   |
| Opening balance 01.01.                 | 0                        | 33 711                  | 0                      | 6 246                    |
| Correction of previous years' errors   |                          |                         |                        | 0                        |
| Share of annual profit/loss            | 385                      | -3 306                  | -2 656                 | -4 277                   |
| Other changes                          |                          |                         |                        | -1 704                   |
| Paid-in equity                         |                          | 11 257                  | 7 337                  | 18 594                   |
| Closing balance 31.12.                 | 385                      | 41 663                  | 4 681                  | 52 571                   |

# Note 7 Other financial instruments

# The SINTEF Foundation

#### Non-current assets

Shares and units in companies in which the ownership interest under an obligation to prepare accounts is greater than 10%, or where the capital investment is greater than 50% of the capital under an obligation to prepare accounts.

|                           | Ownership interest | Book value |
|---------------------------|--------------------|------------|
| Other minor shareholdings | <10%               | 157        |
| Total                     |                    | 157        |

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#### Non-current assets

Other shares consist of:

|                                     | Owner at                | Ownership | BOOK value |
|-------------------------------------|-------------------------|-----------|------------|
|                                     |                         |           |            |
| NATMIG AS                           | SINTEF Holding Group    | 25,00 %   | 25         |
| Trøndelag Forskning og Utvikling AS | SINTEF Holding Group    | 10,02 %   | 500        |
| Catapult life search                | SINTEF Holding Group    | 11,00 %   | 55         |
| Lean Lab Norge AS                   | SINTEF Manufacturing AS | 16,67 %   | 200        |
| Nordic Additive Manufacturing AS    | SINTEF Manufacturing AS | 11,00 %   | 400        |
| Total Innovasjon AS                 | SINTEF Manufacturing AS | 13,35 %   | 22         |
| Other minor shareholdings           | -                       | <10%      | 4 783      |
| Total                               |                         |           | 5 985      |

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Current assets

Other shares retained as current assets

|                         | Owner at             | Ownership | Book value |
|-------------------------|----------------------|-----------|------------|
|                         |                      |           |            |
| Biosbergen AS           | SINTEF Holding Group | 10 %      | 1 190      |
| PoLight AS              | SINTEF Holding Group | 3 %       | 16 167     |
| SpinChip Diagnostics AS | SINTEF Holding Group | 28 %      | 18 775     |
| MarbiLeads AS           | SINTEF Holding Group | 100 %     | 4 130      |
| Value adjustments       |                      |           | -35 294    |
| Total Group             |                      |           | 25 521     |

Value adjustments made in 2018

# Note 8 Bonds and other securities

Placements in SINTEF and the SINTEF Foundation

# The placements are allocated as follows (amounts in NOK 1000):

| All figures in NOK                  | Procurement cost | Capitalised value | Company's | Rec. change in | Company share of |
|-------------------------------------|------------------|-------------------|-----------|----------------|------------------|
| Bank deposits and derivatives       | 22 654           | 22 654            | 9 388     | -              | -                |
| Total bank deposits and derivatives | 22 654           | 22 654            | 9 388     | -              | -                |
| Fixed-interest securities           |                  |                   |           |                |                  |
| Money market unit trusts            | 183 131          | 182 147           | 75 483    | -              | -                |
| Bond funds                          | 88 959           | 87 183            | 36 129    | -              | -                |
| Total fixed-interest securities     | 272 089          | 269 330           | 111 613   | 3 637          | 1 507            |
| Equity funds in Norway              | 10 008           | 11 099            | 4 599     | -              | -                |
| Global equity funds                 | 35 201           | 33 593            | 13 921    | -              | -                |
| Total equity funds                  | 45 209           | 44 693            | 18 521    | -4 755         | -1 970           |
| Total allocated placements          | 339 952          | 336 676           | 139 521   | -1 117         | -463             |

# Note 9 Receivables with due date in more than one year's time

| The SINTEF | Foundation |  | SINTEF |        |
|------------|------------|--|--------|--------|
| 2017       | 2018       |  | 2018   | 2017   |
| 12 539     | 189 078    | Long-term receivables due to companies in same Group | -      | -      |
| 32 927     | 31 470     | Other receivables                                    | 35 129 | 25 055 |

# Note 10 Equity

# The SINTEF Foundation

|  | Foundation's<br>equity | Fund for<br>assessment<br>differences | Other equity      | Total equity       |
|--|------------------------|---------------------------------------|-------------------|--------------------|
| Equity as of 01.01.  | 71 350                 | 703 986                               | 1 336 329         | 2 111 665          |
| Annual profit/loss<br>Correction of previous years' errors |                        | 90 765                                | 31 399<br>-18 737 | 122 165<br>-18 737 |
| Total equity 31.12.  | 71 350                 | 794 751                               | 1 348 992         | 2 215 093          |

Reversal of the majority's share of added value linked to the merger of SINTEF Ocean AS in 2017.

In connection with the merger of SINTEF Ocean and SINTEF Fisheries and Aquaculture in 2017, a significant gain devolved to the parent company. In accordance with good accounting practice this gain was recognised directly against equity in the company accounts. However, since the parent company uses the equity method to present investments in its subsidiary companies, the majority's share of the gain should have been reversed from equity. A correction has thus been made in the annual accounts.

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|                                      | Foundation's<br>equity | Other equity | Minorities' equity | Total equity |
|--------------------------------------|------------------------|--------------|--------------------|--------------|
| Equity as of 01.01.                  | 71 350                 | 2 006 498    | 269 989            | 2 347 837    |
| Annual profit/loss                   |                        | 121 868      | 21 028             | 142 896      |
| Dividend minority interests          |                        |              | -931               | -931         |
| Correction of previous years' errors |                        | 15 345       | -5 307             | 10 038       |
| Total equity 31.12.                  | 71 350                 | 2 143 711    | 284 779            | 2 499 840    |

-5 176

# Note 11 Pension plan expenditures, assets and liabilities

| The SINTEF Foundation<br>2017 201  |                |   |                         | SINTEF<br>2018  | -<br>2017   |
|--|----------------|---|-------------------------|---|---|
| 94 176   | 19 568         | Premium-based hybrid scheme entered as costs  |                         | 175 458   | 156 36  |
| 1 633  | -              | Cost of defined benefit scheme                |                         | 5 861   | 6 45  |
| -  | -              | Other pension plan expenditures               |                         | -   | -   |
| 13 279   | -              | Accrued employer contribution                 |                         | 121   | 15 51   |
| -  | -              | Present value of annual pension plan accruals |                         | 468   | -   |
| -  | -              | Interest costs of pension liabilities         |                         | 802   | -   |
| -  | -              | Return on pension plan assets                 |                         | -600  | -   |
| -  | -              | Adm. charges                                  |                         | 171   | -   |
| -  | -              | Recognised estimate losses/(gains)            |                         | 477   | -   |
| 109 088  | 19 568         | Total pension plan expenditures               |                         | 182 756   | 178 330   |
| The SINTEF Foundation  |                |   | Secured<br>(collective) | Other<br>unsecured  | Total   |
| Accrued pension liabilities  |                |   | -                       | -   | -   |
| Pension plan assets (market value)   |                |   | -                       | -   | -   |
| Unrecognised effect of actuarial gains ar  | id losses      |   | -                       | -   | -   |
| Unrecognised effect of implementation  | discrepancies  |   | -                       | -   | -   |
| Inrecognised effect of plan amendment  | S              |   | -                       | -   | -   |
| Accrued employer contribution  |                |   | -                       | -   | -   |
| Net pension obligation   |                |   | -                       | -   | -   |
| Of which over-financed liabilities   |                |   |                         |   | -   |
| Of which under-financed liabilities  |                |   |                         |   | -   |
| SINTEF   |                |   | Secured                 | Other   |   |
|  |                |   | (collective)            | unsecured   | Total   |
| ccrued pension liabilities   |                |   | 4 569                   | 37 564  | 42 13   |
| Pension plan assets (market value)   |                |   | -2 134                  | -2 801  | -4 93   |
| Inrecognised effect of actuarial gains ar  | id losses      |   | -695                    | -10 270   | -10 96  |
| Jnrecognised effect of implementation  |                |   |                         |   | -   |
| Inrecognised effect of plan amendment  | S              |   |                         |   | -   |
| Accrued employer contribution  |                |   | 96                      | 2 835   | 2 93  |
| let pension obligation   |                |   | 1 836                   | 27 328  | 29 16 <sup>,</sup>  |
| Of which over-financed liabilities   |                |   |                         |   | -3 51   |
| Of which under-financed liabilities  |                |   |                         |   | 32 68   |
| The SINTEF Foundation  |                |   |                         | SINTER  | -   |
| 01.01  |                | No. of persons included in the scheme         |                         | 31.12   | 01.0  |
|  |                | Defined benefit scheme:                       |                         |   |   |
|  |                | Active  |                         | 25  | 3   |
| 177  | -              | Pensioners                                    |                         | 216   | 19  |
|  | -              | Total   |                         | 241   | 223   |
| 177  |                |   |                         |   |   |
|  | fit ophormon'  |   |                         | 24.40   |   |
| Economic assumptions (defined bene   | fit schemes)   |   |                         | 31.12   |   |
| Economic assumptions (defined bene<br>Discount interest rate   | fit schemes)   |   |                         | 2,60 %  | 2,40  |
| Economic assumptions (defined bene<br>Discount interest rate<br>Anticipated salary adjustments   | fit schemes)   |   |                         | 2,60 %<br>2,75 %  | 2,40<br>2,50  |
| Economic assumptions (defined bene<br>Discount interest rate<br>Anticipated salary adjustments<br>Anticipated pension increase   |                |   |                         | 2,60 %<br>2,75 %<br>1,75 %  | 2,40<br>2,50<br>1,50  |
| Economic assumptions (defined bene<br>Discount interest rate<br>Anticipated salary adjustments<br>Anticipated pension increase<br>Anticipated adjustment to the basic nati   | onal insurance | pension rate (G)                              |                         | 2,60 %<br>2,75 %  | 2,40<br>2,50<br>1,50<br>2,25  |
| Economic assumptions (defined bene<br>Discount interest rate<br>Anticipated salary adjustments<br>Anticipated pension increase<br>Anticipated adjustment to the basic nati<br>Anticipated return on pension plan asset   | onal insurance | pension rate (G)                              |                         | 2,60 %<br>2,75 %<br>1,75 %<br>2,50 %<br>4,30 %                                    | 2,40<br>2,50<br>1,50<br>2,25<br>4,10  |
| Economic assumptions (defined bene<br>Discount interest rate<br>Anticipated salary adjustments<br>Anticipated pension increase<br>Anticipated adjustment to the basic nati<br>Anticipated return on pension plan asset<br>Actuarial assumptions (defined benef   | onal insurance | pension rate (G)                              |                         | 2,60 %<br>2,75 %<br>1,75 %<br>2,50 %<br>4,30 %<br><b>31.12</b>                    | 2,40<br>2,50<br>1,50<br>2,25<br>4,10<br><b>01.0</b>   |
| Economic assumptions (defined bene<br>Discount interest rate<br>Anticipated salary adjustments<br>Anticipated pension increase<br>Anticipated adjustment to the basic nati<br>Anticipated return on pension plan asset<br>Actuarial assumptions (defined benef<br>Applied mortality table                                  | onal insurance | pension rate (G)                              |                         | 2,60 %<br>2,75 %<br>1,75 %<br>2,50 %<br>4,30 %<br><b>31.12</b><br>K2013BE         | 2,40<br>2,50<br>1,50<br>2,25<br>4,10<br><b>01.0</b><br>K2013B                                   |
| Economic assumptions (defined bene<br>Discount interest rate<br>Anticipated salary adjustments<br>Anticipated pension increase<br>Anticipated adjustment to the basic nati<br>Anticipated return on pension plan asset<br>Actuarial assumptions (defined benef<br>Applied mortality table<br>Applied work disability scale | onal insurance | pension rate (G)                              |                         | 2,60 %<br>2,75 %<br>1,75 %<br>2,50 %<br>4,30 %<br><b>31.12</b><br>K2013BE<br>IR02 | 2,40 9<br>2,50 9<br>1,50 9<br>2,25 9<br>4,10 9<br><b>01.0</b><br>K2013BI<br>IR02                |
| Economic assumptions (defined bene<br>Discount interest rate<br>Anticipated salary adjustments<br>Anticipated pension increase<br>Anticipated adjustment to the basic nati<br>Anticipated return on pension plan asset<br>Actuarial assumptions (defined benef<br>Applied mortality table                                  | onal insurance | pension rate (G)                              |                         | 2,60 %<br>2,75 %<br>1,75 %<br>2,50 %<br>4,30 %<br><b>31.12</b><br>K2013BE         | 01.0<br>2,40 9<br>2,50 9<br>2,25 9<br>4,10 9<br>01.0<br>K2013Bl<br>IR00<br>0 - 50 9<br>0 - 15 9 |

# Note 12 Other long-term liabilities

The Group has no liabilities with due dates later than five years following the end of the accounting year.

# Note 13 Transactions and intra-Group accounts with closely-affiliated parties

Internal transactions between the Foundation and other companies in the Group constituted sales of NOK 248 million (excl. VAT) and purchases amounting to NOK 152 million.

# Note 14 Tax expenditures

| The SINT | EF Foundation |                                       | SINTE | -    |
|----------|---------------|---------------------------------------|-------|------|
| 2017     | 2018          | Annual tax expenditure is as follows: | 2018  | 2017 |

| 0      | 110 Current taxes                                 | 18 285 | 2 488  |
|--------|---|--------|--------|
| 43 308 | 73 464 Changes in deferred tax assets             | 41 030 | 70 652 |
| 0      | -63 893 Changes recognised against equity         | 0      | 0      |
| 108    | 0 Adjustment of current taxes from previous years | -969   | -7 580 |
| 43 415 | 9 681 Total tax expenditures                      | 58 346 | 65 559 |

| The SINTEF I | Foundation |  | SINTE   | =       |
|--------------|------------|--|---------|---------|
| 2017         | 2018       | Current taxes recognised in the balance sheet                      | 2018    | 2017    |
| 0            | 0          | Annual current taxes   | 18 285  | 2 488   |
| 0            | 0          | Tax on allocated group contribution                                | 0       | 0       |
| 0            | 0          | Deficit/excess in deferred tax from previous years                 | 0       | 0       |
| -            | -          | Current taxes recognised in the balance sheet                      | 18 285  | 2 488   |
| 2017         | 2018       | actual tax rate  | 2018    | 2017    |
| 195 370      | 131 846    | Annual profit/loss before tax                                      | 201 242 | 234 205 |
| 46 889       | 30 325     | Anticipated tax on revenues according to nominal tax rate (23/24%) | 46 286  | 56 209  |
|              |            | Tax effect of the following items:                                 |         |         |
| 0            | 0          | Tax-free dividends   | -28     | 0       |
| -11 087      | -25 185    | Share of earnings; subsidiaries, JCEs and ACs                      | 1 703   | 0       |
| 0            | 465        | Other permanent differences, investments (exemption method)        | 317     | -653    |
| 1 028        |            | Other non-deductible expenditures                                  | 11 370  | 989     |
| -1 680       | Ũ          | Other non-taxable revenues   | -709    | -3 621  |
| 0            | 7          | Re-evaluation of deferred tax benefit                              | -9 511  | -414    |
| 6 982        | 3 961      | Effects of changes in taxation rules and rates                     | 10 415  | 11 207  |
| 108          | 0          | Adjustment of current taxes from previous years                    | 534     | 108     |
| 0            | 110        | Calculated wealth tax  | 110     | 0       |
| 1 176        | -          | Other items  | -2 143  | 1 734   |
| 43 415       |            | Total tax expenditures   | 58 346  | 65 559  |
| 22 %         | 7 %        | Effective tax rate   | 29 %    | 28 %    |

#### The SINTEF Foundation

# Specification of tax effect of temporary differences and deficit carried forward:

|  | Asset Ob    | ligation | Asset   | Obligation |
|--|-------------|----------|---------|------------|
| Fixed assets                             | 127 026     | -        | 136 382 | -          |
| Stocks                                   | 0           | 0        | 0       | 0          |
| Receivables                              | -           | 162      | 4 457   | -          |
| Losses and gains account                 | -           | 49 752   | -       | 1 071      |
| Pension liabilities                      | -           | -        | 5 150   | -          |
| Pension plan assets                      | 0           | -        | 0       | 0          |
| Unutilised allowances                    | 0           | -        | 0       | 0          |
| Deficit carried forward                  | 24 060      | -        | 17 617  | -          |
| Total                                    | 151 086 491 | 49 914   | 176 346 | 1 071      |
| Deferred tax assets                      | 101 172     |          | 175 275 |            |
| Non-capitalised deferred tax assets      | 14 041      |          | 14 679  |            |
| Net deferred assets in the balance sheet | 87 132      |          | 160 596 |            |

Deferred tax assets are presented on the basis of future revenues.

#### SINTEF

# Specification of tax effect of temporary differences and deficit carried forward:

|   | 2018    |            | 201     | 17         |
|---|---------|------------|---------|------------|
|   | Asset   | Obligation | Asset   | Obligation |
| Fixed assets  | 238 141 | 0          | 200 650 | -          |
| Stocks  | 0       | 0          | 0       | 0          |
| Receivables   | 5 378   | 167        | 15 383  | -          |
| Losses and gains account                            | 0       | 54 679     | -       | 1 144      |
| Accounting-related provisions                       | 42 644  | 0          | 34 473  | -          |
| Pension liabilities                                 | 4 168   | 0          | 6 658   | 32         |
| Pension plan assets                                 | 0       | 231        | -       | 2          |
| Deficit carried forward                             | 39 841  | 0          | 68 453  | -          |
| Recalculated, unutilised tax credit carried forward | 0       | 0          | 1 842   | -          |
| Total   | 330 172 | 55 076     | 327 461 | 1 177      |
| Deferred tax assets                                 | 275 096 | -          | 326 283 |            |
| Non-capitalised deferred tax assets                 | 50 634  | -          | 60 794  |            |
| Net deferred assets in the balance sheet            | 224 461 |            | 265 491 |            |

Deferred tax assets are presented on the basis of future revenues.

# Note 15 Other current liabilities

Under the item "Other current liabilities" (SINTEF), provisions are included for holiday outstanding, holiday pay and additional time worked within working hours, restructuring processes, obligations related to unpaid invoices recognised as costs, obligations to other participants in connection with coordination responsibilities linked to EU projects and current EU funding.

# Secured debt and guarantees, etc.

| The SINTEF Foundation |      |   | SINTEF |        |
|-----------------------|------|---|--------|--------|
| 2017                  | 2018 | Recognised liabilities guaranteed with secured debt arrangeme | 2018   | 2017   |
| -                     | -    | Debt to credit institutions                                   | 2 336  | 2 733  |
| 2017                  | 2018 | security for recognised liabilities                           | 2018   | 2017   |
| -                     | -    | Machinery, etc.   | 4 924  | 3 867  |
| -                     | -    | Buildings   | 2 271  | 2 581  |
| -                     | -    | Other   | 48 813 | 49 831 |
| -                     | -    | Total   | 56 008 | 56 279 |

Guarantee liabilities

SINTEF has entered into an agreement with Sparebank 1 SMN concerning a shared, multi-user, technical account system for the legal entities within the Group. Sparebank 1 SMN is entitled only to carry out offsets in accounts which the respective legal entities have with the bank, regardless of account type and currency.

EU funding, together with tax withholdings, is held in separate accounts outside the multi-user system.

The banking agreement with Sparebank 1 SMN was renewed in 2016. As part of the agreement, the SINTEF Foundation commits to providing security in the form of property to the value of NOK 100 million (collateral).

The SINTEF Group is involved in certain litigations resulting from its ordinary business activities. The SINTEF Group considers that any liabilities linked to these will have no major bearing on the profit and loss account of the SINTEF Group, its liquidity, or financial standing.

In 2014 SINTEF, together with the European Investment Fund and Sparebank 1 SMN, established SINTEF Venture IV, and investment fund worth NOK 209 million. SINTEF has decided to invest NOK 100 million via SINTEF Venture AS. As a shareholder in SINTEF Venture AS, SINTEF Holding AS, on behalf of the SINTEF Foundation, has undertaken to participate in investments linked to SINTEF Venture IV AS. As of 31.12.2018 the company has committed all capital and has no outstanding commitment obligations.

In 2018 SINTEF, together with the European Investment Fund and Sparebank 1 SMN, established SINTEF Venture V, and investment fund worth NOK 500 million. SINTEF has decided to invest NOK 102.6 million via SINTEF Venture AS. As a shareholder in SINTEF Venture AS, SINTEF Holding AS, on behalf of the SINTEF Foundation, has undertaken to participate in investments linked to SINTEF Venture V AS. As of 31.12.2018, outstanding commitment obligations amounted to NOK 102.6 million.

SINTEF is exposed to currency exchange fluctuations in that some of its project revenues are in currencies other than those pertaining to all or part of the relevant expenditures. This exposure in primarily in EUR and USD. In order to mitigate this risk, futures contracts have been entered into in the currencies in question. The vast majority of the currency futures are linked to contractual project revenues in foreign currencies. An authorisation is in place to permit the use of large "block guarantees", if necessary.

SINTEF holds a liquidity reserve which is placed centrally on behalf of the companies that wish to participate. The portfolio is placed in accordance with the "Rules governing financial management" (Regler for finansforvaltning), approved by the Board on 13 September 2017.

As of 31.12.2018, SINTEF's financial portfolio had a market value of NOK 337 million. The SINTEF Foundation's share of this portfolio was 41%.

The portfolio contains for the most part money market and bond funds, and as of 31,12,2018, had a duration of 0.37. A change in the interest rate of 1% will have an effect on the profit and loss account of NOK 0.5 million for the total portfolio. The SINTEF Foundation's share of this risk is NOK 0.3 million. The remainder of the portfolio consists of liquid assets and investments placed in well-diversified funds.

#### Note 17

#### Other provisions for obligations

This accounting item is linked to obligations relating to share acquisitions in portfolio companies. The debt will be settled in accordance with SINTEF's guidelines on profit allocation.

An obligation relating to salary payments due to a previous CEO has also been recognised.

### Note 18 Currency

The SINTEF Foundation and Group companies hedge their revenues in other currencies by means of future exchange contracts with the bank. These contracts are either unique to the projects in question, or form part of a number of block guarantees with quarterly maturity dates.

In the table below, the item "Revenues 2019 -2024" includes the total value of futures contracts secured against currency fluctuation risk, expressed in NOK as of 31 December 2018 (market value). Futures contracts represent the net position (purchase vs. sales) that remains outstanding at year-end, expressed in NOK as of the due date.

\* Bank is exclusive of EU Coordinator projects.

| Currency                           | EUR      | USD     | GBP    |
|------------------------------------|----------|---------|--------|
| Bank deposits                      | -2 441   | -19 978 | -760   |
| Client receivables                 | 1 356    | 2 534   | 40     |
| Accounts payable to suppliers      | -1 274   | -1 196  | -1 460 |
| Revenues 2019-2024                 | 349 483  | 32 201  | 909    |
| Futures contracts                  | -341 159 | -26 014 | -909   |
| Of this, hedging finance portfolio |          |         |        |
| Net exposure                       | 5 965    | -12 453 | -2 179 |

| Currency                           | DKK    | SEK   | Other | Total    |
|------------------------------------|--------|-------|-------|----------|
| Bank deposits                      | -3 749 | 40    | 1 589 | -25 298  |
| Client receivables                 | 359    | 554   | 0     | 4 844    |
| Accounts payable to suppliers      | -215   | -53   | 7     | -4 189   |
| Revenues 2019-2024                 | 499    | 1 034 | 0     | 384 126  |
| Futures contracts                  | -499   | -79   | 0     | -368 660 |
| Of this, hedging finance portfolio |        |       |       | 0        |
| Net exposure                       | -3 605 | 1 497 | 1 597 | -9 178   |

# Note 19 Bank deposits

Bank deposits, cash, etc. include reserved tax-deductible funds to the value of NOK 8.7 million and NOK 109 million for the SINTEF Foundation and SINTEF respectively.

# Note 20 Sale of companies

At the start of 2018 SINTEF AS carried out an enterprise merger of its research companies within the SINTEF Foundation.

The merger was executed with accounting continuity and payments at market value.

The difference between the payment amount and the booked value of merged assets amounted to NOK 213 900 million, and is recognised against investment.

### **Comparative figures**

If the enterprise merger had taken place before 1.1.2017, the comparative figures for the company accounts would have been as follows

|                    | 2018    | 2017    |
|--------------------|---------|---------|
| Operating revenues | 281 057 | 167 968 |
| Operating profit   | 12 349  | 8 000   |
| Annual profit/loss | 122 165 | 151 955 |