



FOSEN  
onshore marked

Dette er Windcluster Mid-Norway:



# Windcluster Mid- Norway towards 2015

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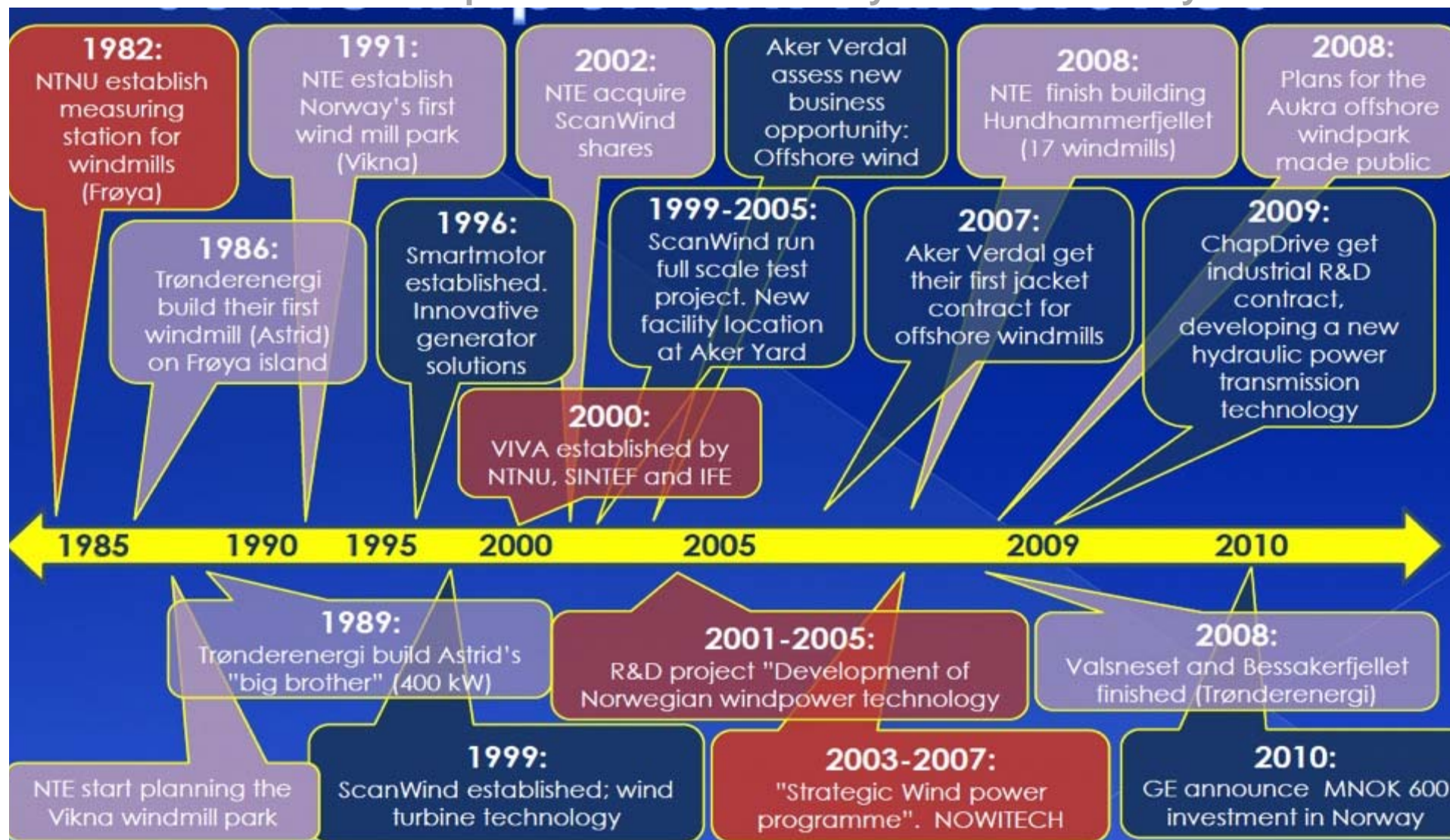


Verdal Industripark 25. april 2012 - Kverner bygger  
49 jacket understell til offshore vindprosjektet Nordsee Ost





## Wind power from Mid- Norway – a success story.....

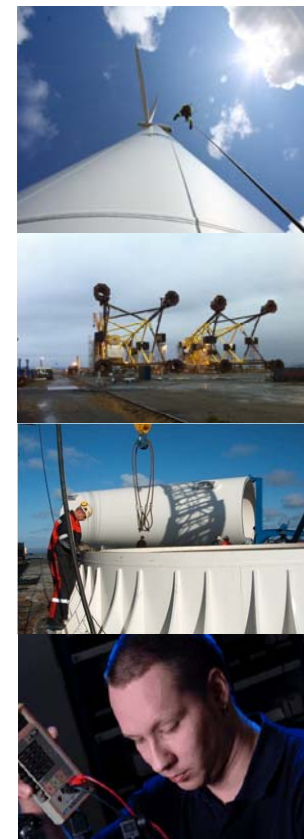


**Windcluster Mid-Norway shall establish the groundwork for a new national industrial venture based on the production of wind energy. Main Goal: Aiming for a 100-percent Increase in Sales**

Member companies in the wind cluster have as their main goal an overall increase in sales of wind power of one hundred percent by 2014.

### **The Purpose of Establishing Windcluster Mid-Norway**

**is:** - to work together on improving each other's competitiveness - to present a common profile toward the relevant communities and markets - to generate favourable conditions for the recruitment of staff - to reinforce the cooperation between companies and skills-centres both nationally and internationally - to facilitate innovation and creativity - to disseminate



## Some results from Windcluster Mid-Norway

	2011	2010
Antall medlemsbedrifter i WMN	57	42
Andre bedrifter som deltar på WMNs aktiviteter	50	40
Deltakende FoU og kunnskapsmiljøer	7	7
Deltakende Offentlige utviklingsaktører	5	4
Antall møtesteder, fora fagnettverk	8	7
Utenlandske samarbeidspartnere	4	5
Antall Innovasjonsprosjekter (deltakende bedrifter i parentes)	13 (20)	7(12)
Prosjekter Intrernasjonalt forretningsutvikling	5	5
Prosjekter utdanningstilbud	2	1
Kompetansehevingsprosjekter i klyngen	4	0
Prosjekter Bedriftsetablering	2	0
Største kontraktsverdi enkeltbedrift	ca 900.000.000	
SUM utløste offentlige midler der WMN har vært involvert	ca 40.000.000	
Utløste Investeringer til WMN bedrifter fra SIVA	ca 130.000.000	
Vurdering Onshore marked Norge og Sverige fram mot 2020	Ca 50 Milliarder NOK	
Vurdering offshore marked UK og Tyskland fram mot 2025	Ca 1.000 Milliarder NOK	



# **New strategy and goals for Windcluster Mid- Norway 2012 – 2014**



**Main goal: 100% increase in sales for the  
period  
2012 - 2014.**



## **Additional goals 2012-2014**

- Establishment of a supplier network of approx 50 companies related to onshore wind projects in Norway and Sweden
- Prequalification as supplier to onshore and offshore wind projects of 15-20 new companies
- Initiate the establishment of minimum 5 "joint ventures" which get in position to bid on contracts for onshore and offshore wind projects
- Contribute to the formalization of cooperation between Norwegian and foreign suppliers in the wind business.
- Contribute to initiate Wind R&D projects for 100 Million NOK



50-75 milliarder kroner forventes å bli investert i landbaserte vindkraftanlegg i Midt- Norge og Midt- Sverige de neste tiåra. I tillegg kommer nettutbygginger for ca 20 mrd.  
= 5 1/2 x St Olavs sykehus

#### VINDKRAFTUTBYGGING I MIDT-NORGE OG MIDT-SVERIGE

- 4.000 Megawatt
- 8-10 TWh vindkraftproduksjon
- 1.500 – 3.000 vindmøller
- Over 20.000 årsverk i prosjekterings- og byggefase
- Ca 500 årsverk i driftsfase

150 km

400 km

Hvilke muligheter og utfordringer gir dette for

- Leverandørindustrien ?
- Utbyggere ?
- Lokalsamfunnene ?
- Regionen?





## **6 main strategies**

- **Supply chain development**
- **Cooperation with R&D institutes and universities/university colleges**
- **Market focus**
- **Communication**
- **Growth in members**
- **Development of the organization WMN**





### Fornybar energi

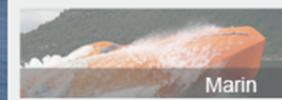
Skreddersydd programvare for offshore vindturbiner



Olje & Gass



Fornybar energi



Marin



Mekanisk industri

## Fedem Technology

Vi er et teknologiselskap som gjennom mange år har spesialisert oss innenfor dynamiske simuleringer og levetidsberegninger av strukturer og mekaniske systemer.

### Engineering

Fedem Technology har sitt hovedkontor i Trondheim og jobber innen markedsområdene olje&gass, fornybar energi, marin- og mekanisk industri.

Selskapet leverer tjenester i hele verdikjeden fra idè, konseptutvikling, prototyping, installasjon, drift og vedlikehold.

### Programvare

Vi utvikler også vår egen programvare for dynamisk simulering; FEDEM, og vår nye applikasjon FEDEM Windpower. FEDEM har vært kommersielt tilgjengelig i nærmere 20 år og distribueres i tre verdensdeler.

### Nytt kontor i Trondheim

Fedem Technology er i en ekspansiv fase og har flyttet til et nytt og større kontorlokale i Trondheim. Vår nye adresse er nå Nedre Baklandet 58 C. Lokalene ligger i Fische brygga rett bak det nye Rica Baklandet Hotell.

## Aktuelt

**FEDEM** Nyansatte i Fedem Technology  
[Les mer](#)

 Rammeavtale med Statoil  
[Les mer](#)

 Intensjonsavtale med DNV Software  
[Les mer](#)

**INTURBINE** Fedem Technology og NTE etablerer InTurbine AS  
[Les mer](#)

The Scanwind team is still vital – in several companies in WMN

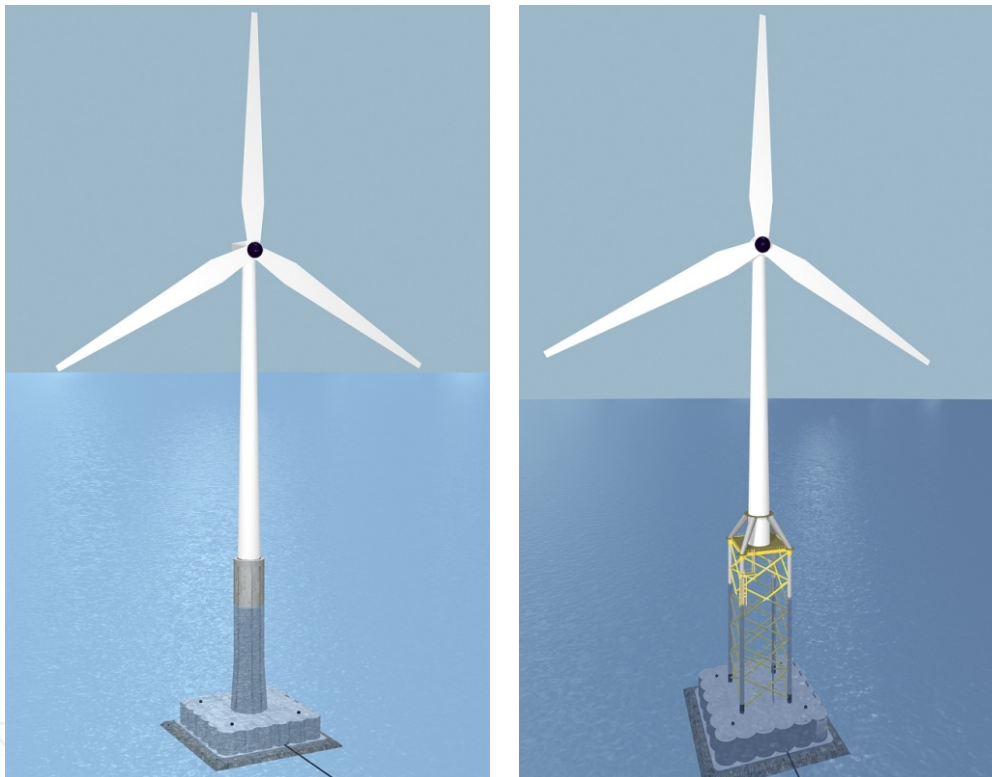




Two alternatives evaluated:

- Concrete foundation
- Steel jacket foundation with concrete base

# Concepts



The concept for both alternatives is similar, with a base caisson to ensure stability.

Both alternatives is evaluated with respect to three locations, representing different water depths and wave climate

WD : 22 m – 58 m

$H_{\max}$  : 14 m – 27 m

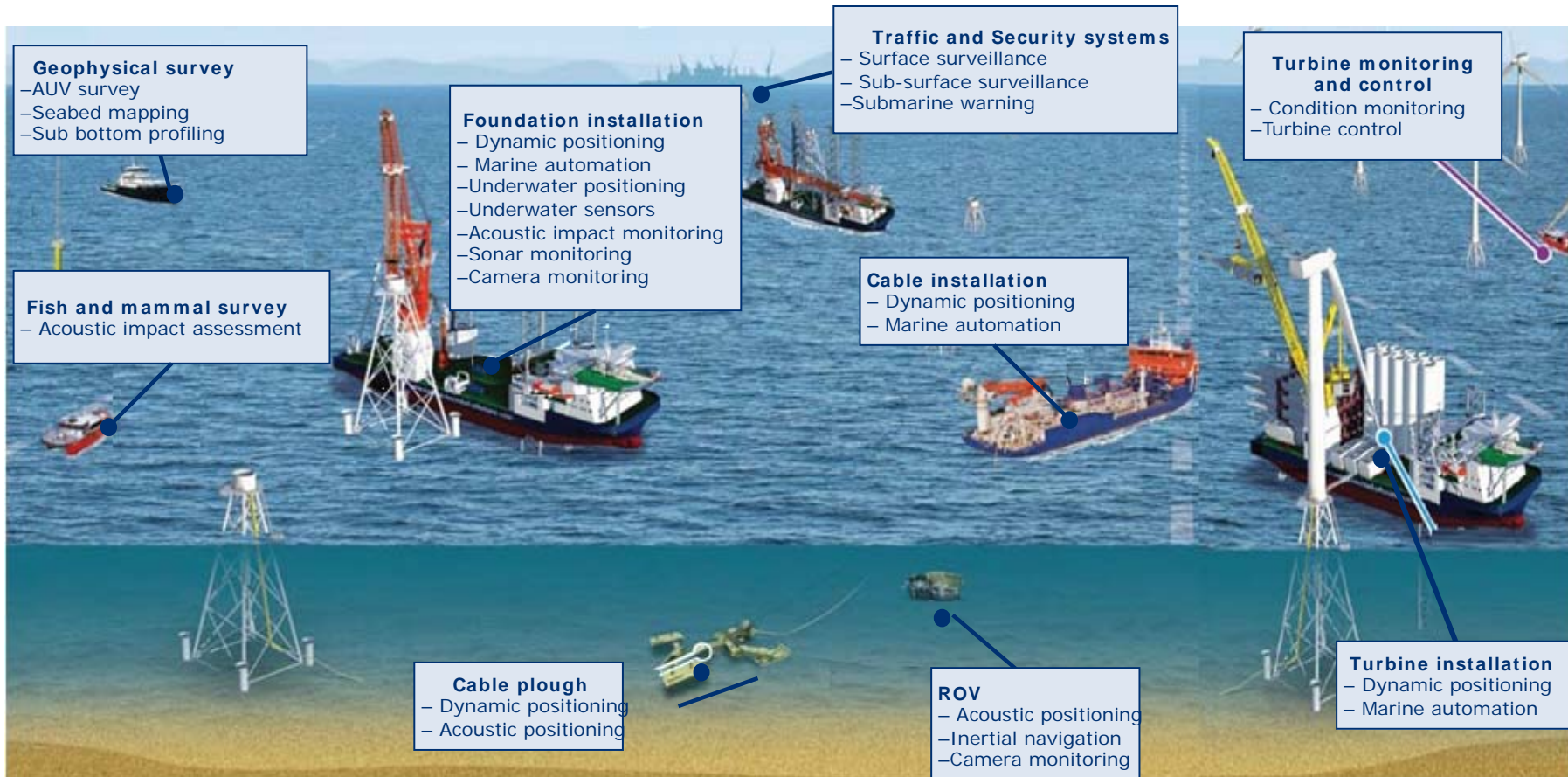
**REINERTSEN**

# Kongsberg Maritime

## Equipment & Services applicable for Wind Power Plants



KONGSBERG





## FORCE Technology

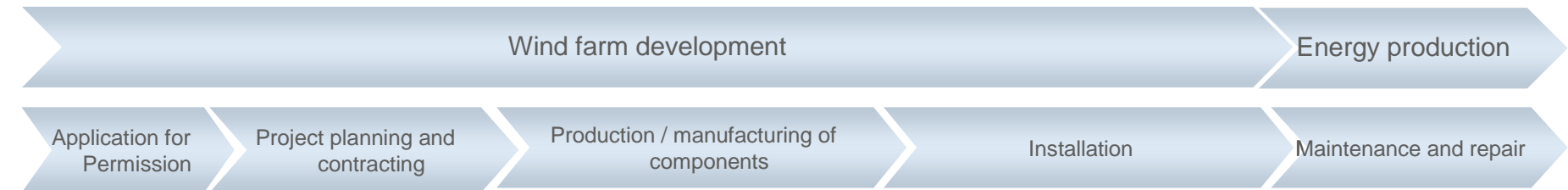
Systemized maintenance & asset management for (offshore) wind farms

Kjersti Husby Løken  
FORCE Technology Norway

North Sea Offshore Wind Mission, Stiklestad August 2011



## Offshore wind – DNV's contribution



### Advisory Services Certification Services

Strategic Decision Support and Due Diligence

Technology Qualification and Design Support

Type and Project Certification

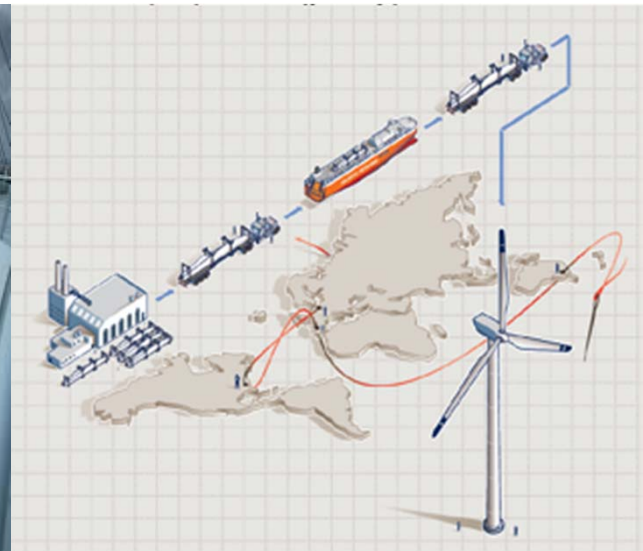
Operational Excellence

### Classification

- Guidelines for Design of Wind Turbines, issued 2001, DNV and Risø
- DNV-OS-J101 Offshore Wind Turbine Structures first issued 2004, updated 2007 (linked to IEC 61400-3)
- DNV-OS-J102 Design and Manufacture of Wind Turbine Blades, 2007
- DNV-OS-J201 "Offshore Substations for Wind Farms", 2009



- A one-stop shop for your logistics needs; managing multi modal transports and taking end-to-end responsibilities
- Direct access to own global maritime network, 400 offices in 78 countries, with local knowledge and market understanding, ensuring creative and high quality logistics solutions throughout the entire supply chain
- Offer comprehensive competence and experience from a diversified portfolio of other complex projects







## AAK at Alfa Ventus

- ❑ Cooperation with Tristein
- ❑ Engineering
- ❑ Mounting of spreaders
- ❑ Lifting support







# WINDSEA AS



# Blaaster

Wind Technologies

*Developing the next generation wind turbines*



- ❑ Blaaster Wind Technologies is a wind turbine manufacturer developing large direct-drive wind turbines
- ❑ Blaaster Wind Technologies has more than 20 years experience in developing wind turbines
- ❑ First prototype of Blaaster's new and revolutionary design will be installed on the coast of Mid-Norway in 2011
- ❑ The main design strategy is to make large road transportable direct-drive wind turbines
- ❑ The nacelle weight will be lower than all comparable wind turbines in the market today
- ❑ Blaaster's business model is based on making manufacturing alliances with industrial partners in different markets

❑ [www.blaaster.no](http://www.blaaster.no)



## WHY cooperation with R&D institutes and universities/university colleges:

- Great global potential for offshore wind
- Academic/science tradition in Mid-Norway
- Value creation most successful when cooperation industry-academia



## HOW we promote the industry-science cooperation:

- Bringing together the members
  - Industry-science seminars
  - North Sea Offshore Wind 9.-10.11.12, Hull UK
- Project development, assist project financing, project implementation
- Supplier database for also partnersearch



## The supplier database:

- Open, innovative and informative
- Easy to use
- Detailed information of each step

<http://supplier.windcluster.no/search>







Ta kontakt med oss i Windcluster Mid-Norway

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[www.windcluster.no](http://www.windcluster.no)

